Chapter 7: Representative Investors

Kerry Back BUSI 521/ECON 505 Spring 2024 Rice University Assume there is no labor income. Investors h = 1, ..., H have endowments of date–0 consumption \bar{c}_{h0} and asset shares $\bar{\theta}_h$. Assets i = 1, ..., n have payoffs \tilde{x}_i .

Take date-0 consumption to be the numeraire (price=1). An equilibrium is a price vector $p \in \mathbb{R}^n$ for assets, a date-0 consumption allocation (c_{10}, \ldots, c_{H0}) and asset allocations $(\theta_1, \ldots, \theta_H)$ such that

- date-0 consumption c_{h0} and portfolio θ_h are optimal for investor h, for all h
- the date–0 consumption market: $\sum_{h} c_{h0} = \sum_{h} \bar{c}_{h0}$
- the asset markets clear: $\sum_{h} \theta_{h} = \sum_{h} \overline{\theta}_{h}$

- There is a representative investor if each asset price vector p that is part of a securities market equilibrium is also part of a securities market equilibrium in the economy in which there is only the representative investor, and the representative investor's endowments are $\bar{c}_0 := \sum_h \bar{c}_{h0}$ and $\bar{\theta} := \sum_h \bar{\theta}_{h0}$.
- By the FOC in the representative investor economy, the representative investor's MRS is an SDF.

Assume there is a representative investor with CRRA utility. Derive

- formula for market return
- formula for risk-free rate
- formula for log equity premium (assuming also lognormal consumption growth)
- variation of the CAPM

Then discuss:

- There is a representative investor if the first welfare theorem holds (complete markets or LRT utility with same cautiousness parameter)
- With LRT utility for all investors and same cautiousness parameter, the representative investor has the same utility function.

Equity Premium

Representative Investor with CRRA Utility

• Assume there is a representative investor with utility function

$$(c_0, c_1) \mapsto u(c_0) + \delta u(c_1)$$

where

$$u(c)=\frac{1}{1-\rho}c^{1-\rho}$$

- Let c₀ denote aggregate consumption at date 0, and let \tilde{c}_1 denote aggregate consumption at date 1.
- Then

$$\delta\left(\frac{\tilde{c}_1}{c_0}\right)^{-\rho}$$

is an SDF.

• Assume \tilde{c}_1 is spanned by the assets. Its cost is

$$\mathsf{E}[\tilde{m}\tilde{c}_{1}] = \mathsf{E}\left[\frac{\delta\tilde{c}_{1}^{-\rho}}{c_{0}^{-\rho}}\tilde{c}_{1}\right] = c_{0}\mathsf{E}\left[\frac{\delta\tilde{c}_{1}^{-\rho}}{c_{0}^{-\rho}}\cdot\frac{\tilde{c}_{1}}{c_{0}}\right] = \delta c_{0}\mathsf{E}\left[\left(\frac{\tilde{c}_{1}}{c_{0}}\right)^{1-\rho}\right]$$

• The market return is

$$\widetilde{R}_m := \frac{\widetilde{c}_1}{\mathsf{E}[\widetilde{m}\widetilde{c}_1]} = \frac{1}{\delta \mathsf{E}\left[\left(\frac{\widetilde{c}_1}{c_0}\right)^{1-\rho}\right]} \cdot \frac{\widetilde{c}_1}{c_0} := \frac{1}{\nu_1} \cdot \frac{\widetilde{c}_1}{c_0}$$

The risk-free return is

$$R_f = \frac{1}{\mathsf{E}[\tilde{m}]} = \frac{1}{\delta \mathsf{E}[(\tilde{c}_1/c_0)^{-\rho}]} := \frac{1}{\nu_0}$$

Log Equity Premium

$$\frac{\widetilde{R}_m}{R_f} = \frac{\nu_0}{\nu_1} \cdot \frac{\widetilde{c}_1}{c_0}$$

So,

$$\frac{\mathsf{E}[\widetilde{R}_m]}{R_f} = \frac{\nu_0 \mathsf{E}[\widetilde{c}_1/c_0]}{\nu_1} = \frac{\mathsf{E}[(\widetilde{c}_1/c_0)^{-\rho}]\mathsf{E}[\widetilde{c}_1/c_0]}{\mathsf{E}[(\widetilde{c}_1/c_0)^{1-\rho}]} = \frac{\mathsf{E}[\widetilde{c}_1]\mathsf{E}[\widetilde{c}_1^{-\rho}]}{\mathsf{E}[\widetilde{c}_1^{1-\rho}]}$$

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Lognormal Consumption

• Assume $\log \tilde{c}_1 - \log c_0 = \mu + \sigma \tilde{\varepsilon}$ for constants μ and σ and a standard normal $\tilde{\varepsilon}$.

$$\begin{split} \tilde{c}_{1} &= c_{0} \mathrm{e}^{\mu + \sigma \tilde{\varepsilon}} \; \Rightarrow \; \mathsf{E}[\tilde{c}_{1}] = c_{0} \mathrm{e}^{\mu + \sigma^{2}/2} \\ \tilde{c}_{1}^{-\rho} &= c_{0}^{-\rho} \mathrm{e}^{-\rho\mu - \rho\sigma\tilde{\varepsilon}} \; \Rightarrow \; \mathsf{E}[\tilde{c}_{1}^{-\rho}] = c_{0}^{-\rho} \mathrm{e}^{-\rho\mu + \rho^{2}\sigma^{2}/2} \\ \tilde{c}_{1}^{1-\rho} &= c_{0}^{1-\rho} \mathrm{e}^{(1-\rho)\mu + (1-\rho)\sigma\tilde{\varepsilon}} \; \Rightarrow \; \mathsf{E}[\tilde{c}_{1}^{1-\rho}] = c_{0}^{1-\rho} \mathrm{e}^{(1-\rho)\mu + (1-\rho)^{2}\sigma^{2}/2} \end{split}$$

• This implies

$$\frac{\mathsf{E}[\widetilde{R}_m]}{R_f} = \mathrm{e}^{\rho\sigma^2}$$

• So,

$$\log \mathsf{E}[\widetilde{R}_m] - \log R_f = \rho \sigma^2$$

- To match this model to the historical equity premium, a risk aversion around 50 is required. Much too high.
- Using $\rho = 10$ and $\delta = 0.99$, the model implies a high risk-free rate (12.7%) and low equity premium (E[\tilde{R}_m] $R_f = 1.4\%$).
- The historical (U.S.) numbers are around 1% for the real risk-free rate and 6% for the equity premium.

CAPM Alternative

• The market return is

$$\widetilde{R}_m = \frac{1}{\nu_1} \cdot \frac{\widetilde{c}_1}{c_0}$$

• The SDF is

$$\tilde{m} = \delta \left(\frac{\tilde{c}_1}{c_0}\right)^{-\rho}$$

 $\bullet\,$ So, the SDF is

$$\tilde{m} = \delta \nu^{-\rho} \tilde{R}_m^{-\rho}$$

• Risk premia of all assets are

$$\mathsf{E}[\widetilde{R}] - R_f = -R_f \operatorname{cov}(\widetilde{R}, \widetilde{m}) = -\delta\nu^{-\rho}R_f \operatorname{cov}(\widetilde{R}, \widetilde{R}_m^{-\rho})$$

• This implies

$$\mathsf{E}[\widetilde{R}] - R_f = \lambda rac{\mathsf{cov}(\widetilde{R}, \widetilde{R}_m^{-
ho})}{\mathsf{var}(\widetilde{R}_m^{-
ho})}$$

for a λ that is the same for all assets.

• So, risk premia depend on betas with respect to $\widetilde{R}_m^{-\rho}$.

When is There a Representative Investor?

Social Planner's Problem

• For each value w of market wealth, the social planner solves

$$\max \quad \sum_{h=1}^{H} \lambda_h u_h(w_h) \quad \text{subject to} \quad \sum_{h=1}^{H} w_h = w$$

- Let U(w) denote the maximum value. This is the social planner's utility function.
- Let η denote the Lagrange multiplier (which depends on market wealth w). Then, for all h,

$$\lambda_h u_h'(w_h) = \eta$$

- Also, the social planner's marginal utility (the marginal value of market wealth) is equal to η.
- So, for all *h*, we have the envelope result:

$$U'(w) = \lambda_h u'_h(w_h)$$

BUSI 521/ECORDOS, Shase 2022 planner's marginal utility is proportional to an SDF. 12

- Suppose investor *h* has utility $u_h(c_{h0}) + \delta_h u_h(c_{h1})$.
- The social planner's problem is now separable in dates and in states.

• Given aggregate date-0 consumption c_{m0} and aggregate date-1 consumption c_{m1} , the social planner solves

$$U_0(c_{m0}) := \max \quad \sum_{h=1}^{H} \lambda_h u_h(c_{h0}) \quad \text{subject to} \quad \sum_{h=1}^{H} c_{h0} = c_{m0}$$

and

$$U_1(c_{m1}) := \max \sum_{h=1}^{H} \lambda_h \delta_h u_h(c_{h1})$$
 subject to $\sum_{h=1}^{H} c_{h1} = c_{m1}$

• The envelope theorem tells us that, for all *h*,

$$U_0'(c_{m0}) = \lambda_h u_h'(c_{h0})$$
 and $U_1'(c_{m1}) = \lambda_h \delta_h u_h'(c_{h1})$

• So,

$$\frac{U'_1(c_{m1})}{U'_0(c_{m0})} = \frac{\delta_h u'_h(c_{h1})}{u'_h(c_{h0})} = \mathsf{SDF}$$

• If all investors have the same discount factor δ , then we can pull δ outside the sum in the definition of U_1 and see that, as functions, $U_1 = \delta U_0$.

• Writing
$$U = U_0$$
, an SDF is

$$\frac{\delta U'(\tilde{c}_{m1})}{U'(c_{m0})}$$

Linear Risk Tolerance

- Suppose all investors have linear risk tolerance τ_h(c) = A_h + Bc with same cautiousness parameter B ≥ 0.
- Then, the social planner's utility functions U_0 and U_1 have linear risk tolerance with the same cautiousness parameter.
- Example: all investors have CRRA utility with risk aversion ρ and the same discount factor δ .
- Then, an SDF is

$$\frac{\delta U'(\tilde{c}_{m1})}{U'(c_{m0})}$$

where

$$U(c) = \frac{1}{1-\rho}c^{1-\rho}$$

So, the SDF is

$$\delta \left(\frac{\tilde{c}_{m1}}{c_{m0}}\right)^{-\rho}$$

Proof of LRT Social Planner in CARA Case

• We solved the social planner's problem before and found

$$w_h = \frac{\tau_h}{\tau} w - \frac{\tau_h}{\tau} \sum_{\ell=1}^{H} \tau_\ell \log(\lambda_\ell \alpha_\ell) + \tau_h \log(\lambda_h \alpha_h)$$

which we wrote as $w_h = a_h + b_h w$ with $b_h = \tau_h/ au$

• So,

$$U(w) = -\sum_{h=1}^{H} \lambda_h e^{-\alpha_h (a_h + b_h w)} = -\sum_{h=1}^{H} \lambda_h e^{-\alpha_h a_h} e^{-\alpha_h b_h w}$$

• Moreover,

$$\alpha_h b_h w = \frac{\alpha_h \tau_h w}{\tau} = \frac{w}{\tau} = \alpha w$$

So

$$U(w) = -\mathrm{e}^{-\alpha w} \sum_{h=1}^{H} \lambda_h \mathrm{e}^{-\alpha_h a_h}$$

which is a monotone affine transform of CARA utility.

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